

Qindel Group is an international technology company that **specialises** in developing **Linux** environment projects, with more than 18 years of experience in the **IT** sector. For more than a decade, Qindel Group has created cutting-edge IT solutions that **optimise**, consolidate, manage, and support corporate IT infrastructures.

Our mission is to provide on-going consulting for ICT departments and organisations in order to reduce the complexity and risk that new infrastructure implies, while also maximising the value of their investments in technological platforms.

Qindel corporate culture: Quality, **IN**novation, **DEL**ivery based on our commitment to our clients and our own team, and to **excellence** and **innovation** in order to **develop** high quality technological projects.

We have a **prestigious portfolio of clients** on a national and international level, pertaining to the **Banking, Telecommunications, Retail, Education, and Public Bodies** sectors. Our client list comprises approximately 700 small, medium, and large companies.

We currently have a presence in the following markets: Spain, the United Kingdom, Israel, Belgium, Holland, India, Mexico, Colombia, Peru, Venezuela, and Chile.



We can be identified by our **Quality**, backed by:

- A team of highly qualified professionals capable of handling farreaching and important technological projects
- Systems integrated with key **technologies** on the market
- **Methodology** focused on guaranteeing quality solutions
- Promotion of the use of open standards

Qindel's team of professionals is characterised by their **flexible** work **methodology** and "time to market" focus, based on efficient management and planning of each of their technological projects, without losing sight of the strategic vision, and while keeping socio-economic impact in mind.



Leadership, both from a technological point of view as well as in terms of technical training, allows us to create technological projects of the highest quality, always providing the best solutions based on previously acquired experience.

Certificates

- ISO 9001 Quality Management Systems
- Migrations from Windows to Open Source
- Audited by the Official Spanish Registry of Account Auditors (ROAC)



Main pillars of the company

Focus on quality for every project

The company's **growth** is based on **excellence** in our finished work and in the value that our clients obtain through service level improvements.

Our focus is on innovation

We have established a **work methodology** that translates into dynamic and automated management of information systems, the adoption of open source solutions in critical business environments, security for latest generation mobile networks, or constant, secure access to corporate services.

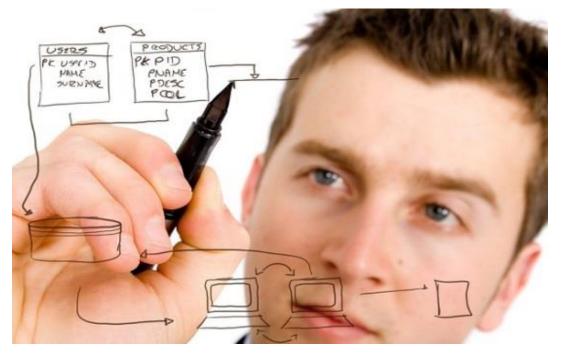
Optimal client service management

We have an unparalleled ability to **execute** in complex, highly critical environments with a work methodology adapted to the needs of each company, which allows us to offer all types of **customised services**, to both local companies as well as large international companies that require global solutions.

Lines of business

- High-level Technological Consultancy in Devops, Big data and Java
- Desktop virtualization through our star product QVD Quality Virtual Desktop





High level technological consultancy

Since the company was founded, we have been largely focused on **technological consultancy**, specialising in critical environment **infrastructures** used to design the best, highly **specialised**, comprehensive solutions within the following areas:

- Technical Project Management
- Design and implementation of IT architecture
- On-site and remote system monitoring and management services
- IT security consultancy and auditing
- Infrastructure re-engineering
- Process consulting
- IT cost reduction
- Incident management with 24/7 support
- Training
- Management of intelligent handling of large volumes of data

We offer **customised technological consultancy services** in order to help you design the best comprehensive solution, both technically and financially, in order to meet the needs of your company.





Technological platform

Our technological platform has been designed to provide **support** to the company's diverse lines of development. Internally we rely on industry **best practices**, and we create and manage continuous integrations with different high-level brands such as:









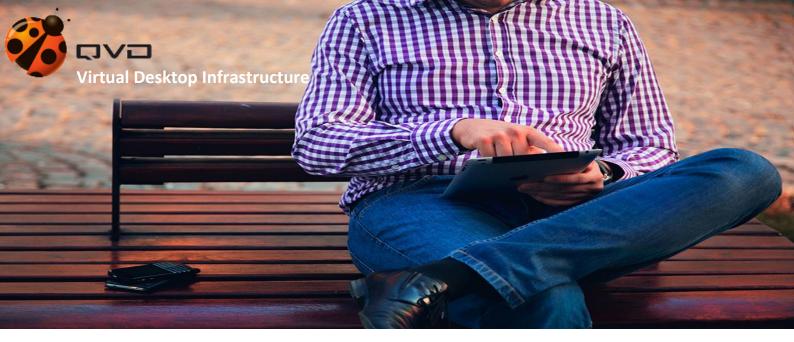




Technical features of our QVD product

It is a **virtualization platform** of containers capable of executing multiple virtual machines from one or more system images. By reusing an image database system loaded into multiple virtual machines, you can standardise the environment provided, making management easier and significantly reducing maintenance costs. The infrastructure is designed to execute multiple desktops by server node in order to provide service to a high number of users.





Strengthen your work resources with our **QVD Desktop Virtualization** solution

Desktop virtualization is changing the way that we implement and manage **technology** and IT resources in companies, making **hardware** and **software** use more efficient for personnel, with **flexible**, **scalable**, and above all, financially accessible **infrastructure** for companies.

QVD is the Open Source desktop virtualization solution that lets you upload corporate desktop service to the **cloud**.

QVD's most important benefits for your company

- VDI solution that can support a high number of concurrent remote users
- Load balancing and high availability
- Self-supporting
- We provide Linux-based client platforms
- Desktop session recovery
- Remote access available at all times
- Secure and versatile solutions for corporate environments of any kind, at a reduced cost.



Main advantages of using QVD

- Desktop availability in a secure setting
- Greater performance and improvements in desktop management
- Remote desktop access from any device
- Increase in worker productivity
- Supplying Desktops
- Facilitates corporate technical support
- Reduction of IT investment costs for hardware and software



Main examples of VDI desktop virtualization by sector



Banking

- Unified work stations and applications.
- Centralisation of banking branches.
- Security in accessing the virtual desktop.
- Improves and increases the availability of applications.



Education

- Through the online portals, students and teachers can remotely access their desktops and their own applications.
- Computer lab management.
- Facilitates the use of personal devices.
- Facilitates access to information.
- Provides services to the community of students.
- Allows integrations with other systems.
- Incorporates their own applications developed with OS.



Health

- Improves and facilitates safe access to the medical and office applications.
- Access to medical information in a unified and centralised manner.
- We apply security and high availability functions.
- Authorized and protected access at all times to the data stored on the medical platform, in order to access medical records, prescriptions, and patient medical history.





Public Bodies

- Facilitates secure access and mobility to workers in the event of absences.
- Continuity of service to citizens.
- Ease in delivering turnkey projects in open source.
- Facilitates access to applications for external workers.
- Facilitates integrations with internal systems developed in Linux.



CSC Customer Service Centres

- Allows integrations with other systems.
- Allows for controlled access and management of the core applications of the company or of third parties.
- Access and agent productivity control.
- Gives agents mobility.
- Simplifies launching hardware and unifies access to applications.



Telecommunications

• Under the operating framework, the proposal is to incorporate our VDI solution within the operator's product and service portfolio, thereby establishing a generic Partner agreement in order to drive and increase sales.



Generic examples

- Saving in supply terms.
- Savings on licenses and hardware.
- Facilitates tele-working.
- Contingency plans.





User experience

Our virtualization service offers a user experience based on the main market devices

Compatibility on a client and











device level



























QVD Functional Compatibility					
Operating system		1	Ć	app	app
Sound	•	•	•	×	×
Printing		•	•		
File sharing	•		•		
Connection				•	
Session Recovery		•	•	•	2
Mobility			•	•	
USB-IP Support	A	•	×		
Video	A	Δ	Δ		



